

CROSSROADS COMPANY TIMELINE

1977

Crossroads was created as the result of the spin-off of a State of CA mental health program. Just three short years later, we become the second largest contract provider to Sacramento County's Dept. of Mental Health.

1980

Crossroads bid and won its first AbilityOne contract with the General Services Administration (GSA) to provide custodial and grounds maintenance service at the 801 I Street Post Office. This contract provided competitive employment at prevailing wages and benefits to clients of the agency. We retain this contract today.

Launching this revenue-generating business line essentially created a sustainable funding stream to support Crossroads' mission and represented our first foray into operating a social enterprise.

1986

Crossroads bid and won its second AbilityOne contract to provide custodial/grounds maintenance to GSA for the John Moss Federal Building at 650 Capitol Mall in Sacramento, California.

1990

1992

Drastic budget cuts to the Sac County Dept. of Mental Health leads Crossroads to innovate and expand employment services to include displaced workers and the socially/economically disadvantaged.

1998

Crossroads wins first private-sector facility services contract and partners with the Sacramento County Dept. of Human Services to provide employment services to welfare recipients.

Crossroads won a fourth contract with GSA to provide janitorial services and grounds maintenance at the new Robert Matsui Federal Courthouse at 501 I Street in Sacramento, California.

2000

Crossroads acquires two businesses: one specializing in hardwood floor refinishing and the other a landscape maintenance company, further expanding our facility services business lines and diversifying our sustainable funding streams in order to support our social mission.

During this same year, Crossroads successfully wins contracts with the Sacramento Employment and Training Agency (SETA) to provide employment services to adults and at-risk youth.

2000

2004

Crossroads was awarded a three-year contract by the Social Security Administration (SSA) to provide benefits counseling to Supplemental Security Income/Social Security Disability Insurance (SSI/SSDI) recipients throughout California.

2008

Crossroads became the sole operator of the Career Center in Citrus Heights California, marking a successful transition from a "supported employment" provider to a true "workforce development" organization.

During this same year, Crossroads Facility Services (CFS) was formed as a wholly owned subsidiary of Crossroads Diversified Services. Its main purpose was to generate revenue to support the nonprofit mission by providing facility services to the private sector. Today, some of CFS's most notable clients include Sun City Lincoln Hills, the cities of Lincoln and Yuba City as well as Sacramento Mutual Housing Association and their multiple residential sites throughout Northern California. Today, this venture generates up to 40% of CDS's annual income.

2010

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Crossroads awarded the janitorial contract with U.S. Coast Guard Island located in Alameda, California. This represents Crossroads' sixth AbilityOne contract.

2011

Crossroads awarded the grounds maintenance contract for four federal buildings in Dallas, Texas, rounding out Crossroads' AbilityOne contract sites to ten, and representing the expansion of our services and creating jobs for individuals with disabilities outside of California.

2012

Crossroads is selected to provide grounds maintenance services to Beale Air Force Base. During this same year, Crossroads is awarded the contract to provide janitorial services to the brand new Austin Federal Courthouse in Austin, TX, further expanding our reach and creating more jobs for individuals with disabilities in the lone star state.

2013

Crossroads selected to provide custodial services to the Drug Enforcement Administration (DEA) at Alliance Airport in Fort Worth. This represented our third significant AbilityOne project in Texas.

2014

Crossroads selected to provide custodial services to another project in Texas - this time to the Federal Aviation Administration (FAA) in Houston.

During that same time, we were awarded another AbilityOne project in California - at the Port of San Francisco in Oakland, CA.

In September, Crossroads expanded its footprint into the state of Washington, providing custodial services to the Nakamura Federal Courthouse in downtown Seattle. This project represents the first AbilityOne project for Crossroads in the NorthWest region.

This year also marks the retirement of David DeLeonardis - Crossroads' long time President/CEO. Jim Estep was named David's successor in August, charged with overseeing all aspects of Crossroads Diversified Services and its subsidiary, Crossroads Facility Services.

2020